

FUNCTIONAL LANGUAGE:	RESPONSES
• NEUTRAL RESPONSES:	<ul style="list-style-type: none"> - OK. - All right. - Fair enough.
• POSITIVE RESPONSES:	<ul style="list-style-type: none"> - Good. - Fine. - Great.
• DISAPPOINTED RESPONSES:	<ul style="list-style-type: none"> - Oh dear. - That's a pity. - What a shame!
• ENCOURAGING RESPONSES:	<ul style="list-style-type: none"> - Of course. - Certainly.
• EXPRESSING SURPRISE:	<ul style="list-style-type: none"> - Really? - echo question...
• GRANTING PERMISSION:	<ul style="list-style-type: none"> - Go ahead. - Please do.
• CONFIRMING:	<ul style="list-style-type: none"> - That's right. - Absolutely. - Definitely. - Exactly.
• THANKING:	<ul style="list-style-type: none"> - Thanks (for...) - Thank you very much (indeed).
• SHOWING UNDERSTANDING:	<ul style="list-style-type: none"> - I see. - I've got that.
• GIVING BAD NEWS:	<ul style="list-style-type: none"> - I'm afraid... - Well, actually... - I'm (awfully) sorry but...
• ASKING FOR CLARIFICATION:	<ul style="list-style-type: none"> - Do you mean...? - Did you say...? - How do you spell it? - Could you spell that?
• ASKING FOR REPETITION:	<ul style="list-style-type: none"> - (I beg your) pardon? - Sorry, what did you say? - Could you say that again? - I'm sorry, I didn't catch that.
• LOOKING FORWARD:	<ul style="list-style-type: none"> - I look forward toseeing you /... meeting you /...hearing from you (again)